

# Elpida Xenou



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📧 Elpida Xenou 

📍 Thessaloniki, Greece

## Short Bio:

Since 2014 I have been involved in the monitoring, management and technical development of national and EC funded projects in the fields of urban freight transportation, maritime transport and intelligent inter-modal transportation. My fields of research specialization are intelligent urban-interurban freight transport, multi-criteria evaluation and decision making methods as well as data analysis research activity.

Highly skilled in project monitoring and management of the day to day tasks of various projects. An easy communicator on every organizational level and an effective team player. Handled effectively tight deadlines and maintained high standards of work. Co-author in Topic Guides supervised by EU. Author in several scientific publications. Excellent presentation skills and graphical representations. Familiarized with plenty PM Tools and Techniques.

My moto is: *Miracles can happen only through cooperation*

## Work Experience

### Logistics Research Expert

📅 Sept. 2014—present 📍 Thessaloniki, Greece

Hellenic Institute of Transport of the Centre for Research and Technology Hellas (HIT/CERTH) -([www.imet.gr](http://www.imet.gr))

Developing technical proposals and technical reports on several fields of SCM & Logistics such as:

- ◆ On demand logistics economy: Tools and Business models for achieving zero emission and effective on demand logistics
- ◆ Cooperative Business models for effective and efficient urban logistics operations
- ◆ Evaluation and Cross comparison of city logistics measures implemented in 12 European cities
- ◆ Transport and Logistics planning
- ◆ Development of Sustainable Urban Logistics Plans (Co-author of the first Topic Guide, supervised by EU)
- ◆ Supply Chain Digital Transformation through federated platforms and Tools (i.e. e-cmr )
- ◆ Cooperative supply chain management services i.e. virtual freight centers for cooperative warehousing

### Project Manager

- ◆ **Leading and coordination** of national and European research Projects on Supply Chain Management & Logistics: lead and management of teams with more than 20 organization, coaching and guiding the team, monitoring the performance , resolving possible conflicts, quality assurance of the project's outcomes
- ◆ **Project scheduling:** task organization, resource's allocation, meeting plans e.tc
- ◆ **Project's cost management:** resources allocation and management, human resources management , cost's monitoring and control, development of cost statements
- ◆ **Communication and Cooperation** with multiple partners across Europe
- ◆ Developing the project's **communication strategy & capitalizing the project's outputs** in : science magazines, research conferences, innovation platforms , social media
- ◆ Developing process documents and review reports for each project and delivering them to the EU.
- ◆ Presenting in project meetings/workshops/conferences the project's progress and main outcomes. Preparing numerous **Power Point presentations** in several occasions.

### Participation in research projects :

- ◆ **2020-today: SPROUT (HORIZON 2020):** Supporting the technical coordination of the project. Developing technical reports (i.e. responsible so far for the impact assessment of the project's main scenarios) The project started earlier this year and will end in 3 years.
- ◆ **2018-today: WareM&O (GSRT-eyde-etak):** Technical responsible for the project development. Development of reports, designing web platform, workshops, dissemination activities e.tc.(ongoing project, occupation: June 2018- present)
- ◆ **2016-2018 : NOVELOG project (HORIZON 2020) [ New Cooperative business models for sustainable city logistics] :** Project Management , Administrative coordination , Technical co-ordination, Development of technical reports, Implementation of the Impact Assessment of the policies and measures that were developed
- ◆ **2016-2019: E-ferry project (HORIZON 2020):** Supporting the dissemination activities of the project , Implementing the marketing strategy and the exploitation of the research outputs (ongoing project, occupation: 2016-2018)
- ◆ **2014-2015: Optimed Virtual Visibility Platform (MED):** Technical responsible for the project's effectively and efficiently development. Design of the platform's main architecture. Development of technical reports regarding the assessment of the platform's effectiveness and quality.
- ◆ **2014: FutureMED (MED):** Maritime data collection

## Digital Skills

Excellent	MS Word	MS Outlook
	MS Windows	MS Publisher
	MS PPT	MS Excel
Fair	Arena Software	MS Project
Basic	WMS & ERPs	Illustrator
	Photoshop	GAMS, Python

## Education/Training

### MSc in Logistics & Supply Chain Management Department of Economics (AuTh)

2016-2018  8,96/10  scholarship earned

**Courses:** Operational research, Service Operations Management, Value Chain Management, Marketing, Inventory Management, Logistics and Supply Chain Management

**Supply Chain Management Techniques:** Demand forecasts, Queuing Theory, Supply Chain Optimization, Simulation, Multi-criteria analysis, Network analysis (Critical path method, PERT), Inventory management, Global Supply Chain Management

**IT Tools :** Arena simulation software, WPS, GAMS ( Optimization software), ERP

**Master Thesis:** Development of a Smart City Logistics Assessment Framework: Main components and Implementation Guidelines

### MSc in Engineering Management

2012-2014  8,73/10

**Courses:** Human resources Management, Logistics Management, Decision Theory, Legal and Contracting, PM Information & Communication Systems, Quality Management, Strategic Planning, Risk analysis and project evaluation,


**Project Management Techniques:** DSS Tools (AHP, MAMCA), Sensitivity analysis, Scenario analysis, Cost-Benefit analysis, Decision Trees, Root cause analysis Tools (Fishbone, Pareto, Flowcharts) , Value Stream Mapping

**IT Tools :** MS. Project

**Master Thesis:** Mapping and comparative assessment of the supply chains of conventional and specialized –gluten free– food products.

### Dipl. Civil Engineering

University of Thessaly

2005-2012  7,3/10

### German School Thessaloniki

1999-2005  Abitur: 1.9



### Achievements

- ◆ Handled effectively very tight deadlines and last minute requests : the day to day management of a HORIZON 2020 project with a Consortium of 29 partners all over Europe, following the sudden departure of the responsible person for the project –and my supervisor.
- ◆ Representing successfully the organization in the Urban Freight Peer Exchange Conference in Baltimore, USA. In the frame of the US-EC Twinning Initiative.
- ◆ Participated in the development and submission of more than 10 proposals. Success rate: 83% (5 out of 6) *Results still pending from the rest.*
- ◆ Co-author of the Topic guide for sustainable urban logistics planning:  
[https://www.eltis.org/sites/default/files/sustainable\\_urban\\_logistics\\_planning.pdf](https://www.eltis.org/sites/default/files/sustainable_urban_logistics_planning.pdf)
- ◆ Increased Zenas Villas' Sales up to 50% the first year and up to 25% the next year. Repeat purchase rate: more than 30%

## Foreign Languages

Greek	● ● ● ● ●	(native)
English	● ● ● ● ●	(excellent)
German	● ● ● ● ●	(good)

## Personal skills

Team player	Analytical thinking	Multitasking
Passionate	Leadership	High levels of EQ

## Publications (indicative)

- ◆ A. Stathacopoulos , G. Ayfantopoulou, E. Gagatsi, E. Xenou, M. Vassilantonakis (2016) "Understanding UFT: moving from "city's authority issue of today to an integrated "city's stakeholders consideration", VREF Conference Gothenburg .
- ◆ A. Campagna , A. Stathacopoulos , L. Persia L. , E. Xenou "Data collection framework for understanding UFT within city logistics solutions, Transport Research Procedia (2016).
- ◆ Xenou, E., Papoutsis, K. (2015). Mapping and comparative assessment of the supply chains of conventional and specialized products using the AHP method: The case of the gluten free bakery products. 14o Special Conference of the Hellenic Operational Research Society – 11η Meeting of Multi-criteria Decision Analysis , 12 to 14th of March, 2015, Agrinio, Greece
- ◆ Dr. Eliza Gagatsi, Elli Papakosma, Annie Kortsari, Elpida Xenou (2015, Exploring the potential of a Green Freight Inter-modal Transport Cluster in South East Europe. 7o International Conference on Transportation Research, November 2015 , Athens
- ◆ Annie Kortsari, Elpida Xenou, Eliza Gagatsi, Elli Papakosma, Georgia Ayfantopoulou. Establishment of a Green Freight Inter-modal Transport Cluster as a policy for the enhancement of competitiveness of the freight transport sector .